



## Questionnaire

1. On a scale of 0 to 100, how strong is your understanding of Internet of Things(IoT)?

0  100

2. Is your company researching HVAC products with Internet of Things(IoT) integration?

- Yes  
 No

## Questionnaire (Continued)

3. Is your company designing or testing HVAC products with IoT?

Yes

No

4. Is your company producing HVAC products with IoT integration

Yes

No

## Questionnaire (Continued)

5. Does your company currently sell HVAC products that utilize IoT integration?

Yes

No

6. On a scale of 0-100, how important do you believe HVAC technology with IoT integration to be to your company's business strategy in the next 5 years?

0 100

## Questionnaire (Continued)

7. Select for which reasons you think that integration of IoT into HVAC technology is important. (Select all that apply.)

- Energy Efficiency
- Usage information data collection for manufacturers
- Usage information data collection for consumers
- Remote control using a smart phone or tablet
- Remote monitoring of system status for customer
- Remote monitoring of system status for producer of technology
- Remote monitoring of system status for third party (ie utility company)
- Other (please specify)

## Questionnaire (Continued)

8. On a scale of 0 to 100, with 0 being not at all and 100 being critical can IoT integration contribute to making HVAC systems more energy efficient?

0  100

9. What uses do you see for HVAC technology with IoT integration today?

## Questionnaire (Continued)

10. What uses do you see for HVAC technology with IoT integration in the next 5 years?

11. Do you have any security concerns with IoT integration with HVAC technology?

## Questionnaire (Continued)

12. What do you see as the largest challenges for IoT adoption?

Questionnaire Preview Link:

[https://www.surveymonkey.com/r/Preview/?sm=mQtlxe\\_2FreG6LBdkZy3S5lDSB5\\_2B8ck9Fs\\_2AA4QLT3QQoJYL3jND7yFLoGRVocRa5o](https://www.surveymonkey.com/r/Preview/?sm=mQtlxe_2FreG6LBdkZy3S5lDSB5_2B8ck9Fs_2AA4QLT3QQoJYL3jND7yFLoGRVocRa5o)

## Survey Research Methodology

Qualified Respondents

- Senior Management/Technical Positions
- HVAC Manufacturing Industry
- Smart thermostat suppliers

Survey Period

Survey has to be completed before 5<sup>th</sup> Dec.

Survey Method

Online survey link will be sent by e-mail to selected sample

## Sampling

Sampling Population

- Senior Management/Technical Positions
- HVAC Manufacturing Industry
- Smart thermostat suppliers

Sampling Method

**Convenience Sampling**  
Selected on the basis of limited sampling population and ratio of response

Sample Size

Email method will be used for target sample size of 30 professionals

## References

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